



**J THOMAS & COMPANY PRIVATE LIMITED**  
**GUWAHATI MARKET SYNOPSIS - Sale 17(2021)**

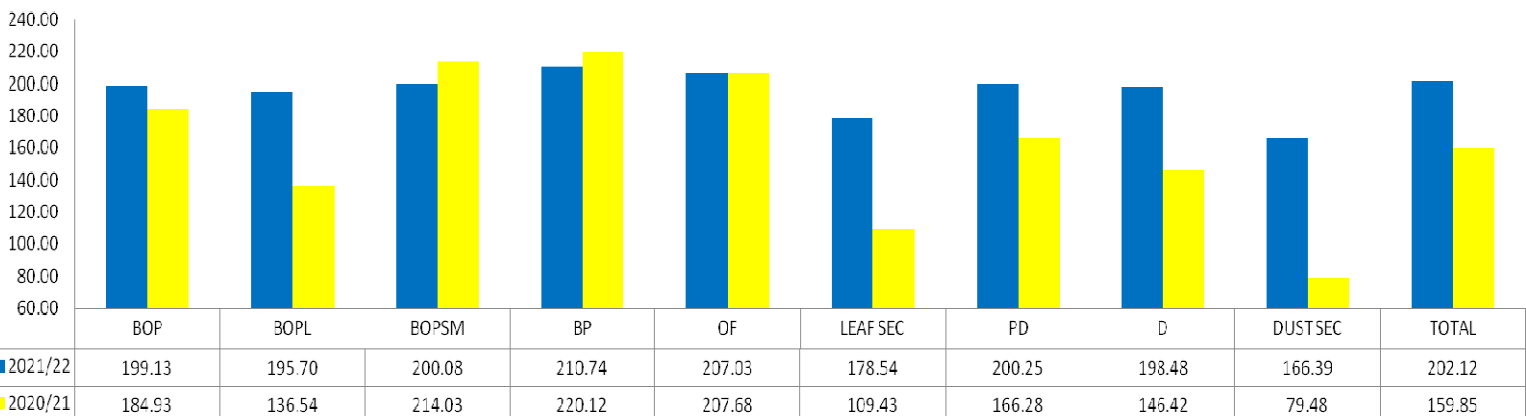
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Good and best sorts sold around last.</li> <li>* Remainder tended irregularly lower.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed fair demand.</li> <li>* All sorts tended easier.</li> <li>* Browner fibrous sorts and secondaries witnessed withdrawals.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* TCPL : Selective on plainer sorts.</li> <li>* HUL : Operated.</li> <li>* WI : Operated on liquoring sorts.</li> <li>* Internals : Fair support.</li> </ul>	<ul style="list-style-type: none"> <li>* TCPL : Selective on plainer sorts.</li> <li>* HUL : Operated.</li> <li>* WI : Operated on liquoring sorts.</li> <li>* Exporters : Limited enquiry.</li> <li>* Internals : Fair support.</li> </ul>

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 17		
	Sale 17	Sale 16	+/-	Sale 17	Sale 16	+/-	2021/22	2020/21	2019/20
LEAF	200.82	199.67	1.15	0.00	0.00	0.00	203.96	192.16	162.33
DUST	189.24	197.18	-7.94	0.00	0.00	0.00	196.19	127.65	152.83
<b>TOTAL</b>	<b>198.07</b>	<b>199.06</b>	<b>-0.99</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>202.12</b>	<b>159.85</b>	<b>159.52</b>

GTAC AUCTION AVERAGES									
SALE	14	15	16	17	18	19	20	21	
LEAF	2021/22	232.78	0.00	199.67	200.82				
	2020/21	220.73	185.70	0.00	0.00				
DUST	2021/22	224.72	0.00	197.18	189.24				
	2020/21	208.01	121.34	0.00	0.00				
TOTAL	2021/22	231.09	0.00	199.06	198.07				
	2020/21	217.09	151.40	0.00	0.00				

**GTAC Grade Wise Averages Upto Sale 17**



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)**

	THIS SALE				LAST SALE				UPTO Sale 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	1630223.0	1213227.4	203.51	26%	1645112.5	1125537.2	199.30	32%	3728397.9	2640022.2	204.97	29%
<b>FANNINGS</b>	432987.7	330574.4	201.26	24%	466739.7	349605.7	203.57	25%	1037381.2	781629.3	207.03	25%
<b>LEAF SEC.</b>	127950.9	112246.9	170.48	12%	65427.0	58795.2	183.64	10%	200221.2	177160.0	175.39	12%
<b>LEAF TOTAL</b>	<b>2191161.6</b>	<b>1656048.7</b>	<b>200.82</b>	<b>24%</b>	<b>2177279.2</b>	<b>1533938.1</b>	<b>199.67</b>	<b>30%</b>	<b>4966000.3</b>	<b>3598811.50</b>	<b>203.96</b>	<b>28%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	783993.2	461332.4	192.10	41%	720419.9	450293.9	199.95	37%	1700778.9	1009654.4	199.39	41%
<b>DUST SEC.</b>	104298.7	53343.9	164.50	49%	64446.9	44787.8	169.33	31%	189670.2	108468.0	166.39	43%
<b>DUST TOTAL</b>	<b>888291.9</b>	<b>514676.3</b>	<b>189.24</b>	<b>42%</b>	<b>784866.8</b>	<b>495081.7</b>	<b>197.18</b>	<b>37%</b>	<b>1890449.1</b>	<b>1118122.40</b>	<b>196.19</b>	<b>41%</b>
<b>TOTAL</b>	<b>3079453.5</b>	<b>2170725.0</b>	<b>198.07</b>	<b>30%</b>	<b>2962146.0</b>	<b>2029019.8</b>	<b>199.06</b>	<b>32%</b>	<b>6856449.4</b>	<b>4716933.90</b>	<b>202.12</b>	<b>31%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

LEAF	THIS SALE				LAST SALE				UPTO Sale 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	2191161.6	1656048.7	200.82	24%	2177279.2	1533938.1	199.67	30%	4966000.3	3598811.5	203.96	28%
<b>2020/21</b>	0.0	0.0	0.00	0%	221810.9	187031.9	173.29	16%	747135.8	579228.2	174.35	22%
DUST	THIS SALE				LAST SALE				UPTO Sale 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	888291.9	514676.3	189.24	42%	784866.8	495081.7	197.18	37%	1890449.1	1118122.4	196.19	41%
<b>2020/21</b>	0.0	0.0	0.00	0%	82085.1	55054.3	179.94	33%	349265.3	222258.7	163.29	36%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	<b>3079453.5</b>	<b>2170725.0</b>	<b>198.07</b>	<b>30%</b>	<b>2962146.0</b>	<b>2029019.8</b>	<b>199.06</b>	<b>32%</b>	<b>6856449.4</b>	<b>4716933.9</b>	<b>202.12</b>	<b>31%</b>
<b>2020/21</b>	<b>0.0</b>	<b>0.0</b>	<b>0.00</b>	<b>0%</b>	<b>303896.0</b>	<b>242086.2</b>	<b>174.80</b>	<b>20%</b>	<b>1096401.1</b>	<b>801486.8</b>	<b>171.29</b>	<b>27%</b>

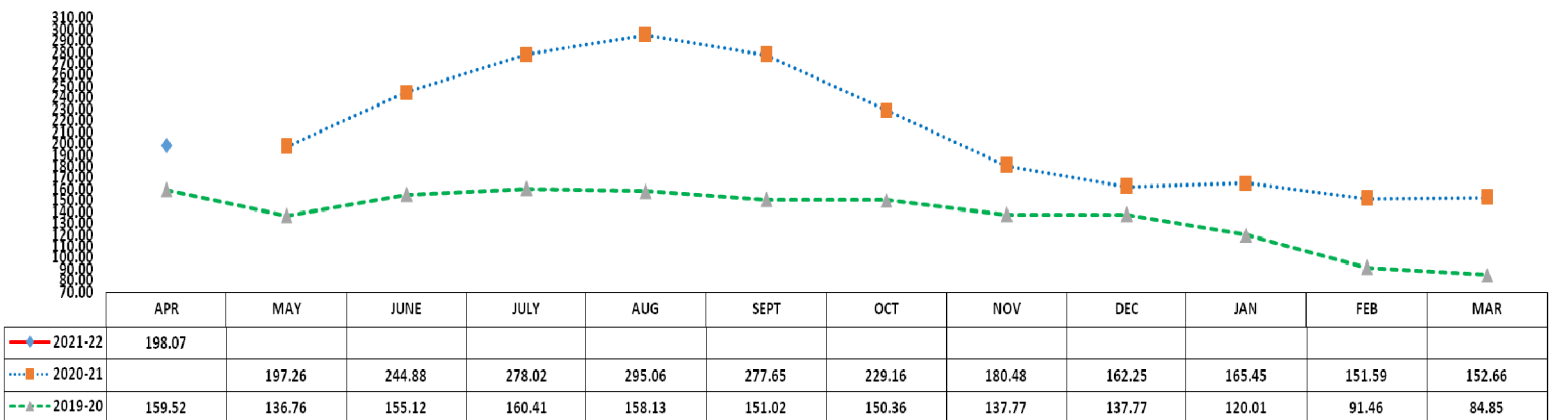
**PRICE RANGE**

% OF TEAS SOLD	LEAF						DUST				
	2021/22		UP TO Sale 17			2021/22		UP TO Sale 17			
	Sale 17	Sale 16	2021/22	2020/21	2019/20	Sale 17	Sale 16	2021/22	2020/21	2019/20	
<b>BELOW 100</b>	0.00	0.01	0.00	12.99	0.06	0.00	0.26	0.12	47.96	1.92	
<b>BETWEEN 100.00-119.99</b>	0.01	0.09	0.11	12.19	7.33	0.00	0.27	0.29	15.02	8.70	
<b>BETWEEN 120.00-139.99</b>	0.57	0.31	0.91	17.59	25.81	0.22	0.84	0.60	10.12	32.55	
<b>BETWEEN 140.00-159.99</b>	6.18	6.33	5.89	5.83	22.93	8.25	7.65	7.33	5.53	19.48	
<b>BETWEEN 160.00-179.99</b>	29.78	30.49	26.64	2.38	15.28	47.40	33.69	37.25	1.91	12.63	
<b>BETWEEN 180.00-199.99</b>	20.93	22.23	19.63	2.03	9.54	13.78	15.31	14.07	0.81	11.25	
<b>BETWEEN 200.00-219.99</b>	18.07	13.99	16.95	3.81	8.42	9.75	12.92	13.00	1.77	8.04	
<b>BETWEEN 220.00-239.99</b>	9.87	10.75	11.46	4.20	5.44	7.89	11.12	10.21	2.19	3.87	
<b>BETWEEN 240.00-259.99</b>	4.53	6.28	6.21	7.00	2.76	5.99	8.89	7.57	3.78	1.23	
<b>BETWEEN 260.00-279.99</b>	3.98	4.28	4.61	10.48	1.44	3.13	4.62	4.64	4.66	0.33	
<b>BETWEEN 280.00-299.99</b>	3.81	2.84	3.74	9.72	0.57	2.61	3.45	3.66	3.31	0.00	
<b>300 AND ABOVE</b>	2.25	2.40	3.84	11.77	0.41	0.98	0.98	1.27	2.94	0.00	

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>18</b>	23329	8909	<b>32238</b>	0	0	<b>0</b>	23329	8909	<b>32238</b>
<b>19</b>	17350	6322	<b>23672</b>	0	0	<b>0</b>	17350	6322	<b>23672</b>
<b>20</b>	15713	6684	<b>22397</b>	17601	5904	<b>23505</b>	-1888	780	<b>-1108</b>
<b>TOTAL</b>	<b>56392</b>	<b>21915</b>	<b>78307</b>	<b>17601</b>	<b>5904</b>	<b>23505</b>	<b>38791</b>	<b>16011</b>	<b>54802</b>

**GTAC Monthly Price Movement**



\* Please note April 2021-22 Price is calculated on Sale 14,16,17 Only

**GTAC BUYING (ALL TEAS) FOR THE Sale 17**

	CTC LEAF			DUST			TOTAL				
	Sale 17										
OFFER	21,91,161.6	Kgs		OFFER	8,88,291.9	Kgs		OFFER	30,79,453.5	Kgs	
SOLD	16,50,738.5	Kgs		SOLD	5,12,693.9	Kgs		SOLD	21,63,432.4	Kgs	
SOLD %	75%			SOLD %	58%			SOLD %	70%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	60,036.5	164.82	4%	TCPL	59,717.4	167.58	12%	TCPL	1,19,753.9	166.20	6%
HUL	2,69,582.0	198.47	16%	HUL	83,869.5	212.91	16%	HUL	3,53,451.5	201.90	16%
W.India	3,75,106.9	221.24	23%	W.India	67,590.7	198.44	13%	W.India	4,42,697.6	217.76	20%
WI.Pack	70,837.9	230.99	4%	WI.Pack	66,354.8	203.51	13%	WI.Pack	1,37,192.7	217.70	6%
N.India	4,83,119.3	196.09	29%	N.India	90,330.1	189.38	18%	N.India	5,73,449.4	195.03	27%
NI.Pack	1,05,133.1	189.69	6%	NI.Pack	11,297.0	189.13	2%	NI.Pack	1,16,430.1	189.64	5%
Packeteers	60,438.5	182.22	4%	Packeteers	39,428.4	163.16	8%	Packeteers	99,866.9	174.69	5%
C.India	44,103.4	197.08	3%	C.India	39,997.9	176.69	8%	C.India	84,101.3	187.38	4%
Exports	2,008.0	606.54	0%	Exports	41,209.5	179.55	8%	Exports	43,217.5	199.39	2%
Local	1,80,372.9	189.23	11%	Local	9,806.1	188.31	2%	Local	1,90,179.0	189.18	9%
S.India			0%	S.India			0%	S.India	-	-	0%
Others			0%	Others	3,092.5	201.97	1%	Others	3,092.5	201.97	0%
<b>TOTAL</b>	<b>16,50,738.5</b>	<b>201.41</b>		<b>TOTAL</b>	<b>5,12,693.9</b>	<b>189.97</b>		<b>TOTAL</b>	<b>21,63,432.4</b>	<b>198.70</b>	

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 17**

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	18,206	350.18	2,206	390.44
Deha	10,097	327.74		
Sotai	5,025	327.40		
Silonibari	11,812	327.07		
Gelakey	3,537	317.61		
KHOOMTAIE	9,695	311.37		
DOOMURDULLUNG	5,778	311.31	656	97.32
Hirajuli	12,173	311.26		
AMGOORIE	25,446	307.78		
Deckiajuli	23,304	304.76	593	312.62
Borbam	20,534	299.87		
KAMARBUND	1,667	299.19		
Kharikatia	7,622	299.08		
Seleng	3,108	298.03		
Namroop	6,948	296.47		
Banamalie	2,182	295.52		
Nagriajuli	18,197	295.22		
Borsapori	6,489	293.50		
Doomni	26,332	291.63		
Narayanpur	31,495	290.38	1,260	303.57
GREENWOOD	16,802	289.56		
Dinjan	8,634	286.12	290	181.01
KENDUGURI HI GROWN	2,831	283.83		
OUPHULIA	1,035	283.03		
DUBBA	2,063	282.88		